AII INDIA INSTITUTE OF MEDICAL SCIENCES(AIIMS) RAEBARELI

e-Tender

for

Supply, Installation, Testing & Commissioning of Mortuary for Hospital Block at All India Institute of Medical Sciences (AIIMS), Raebareli

VOLUME – I

PREQUALIFICATION DOCUMENT

MARCH 2019



(Consultants & Engineers for Mega Hospitals & Laboratories) E - 6 (A), Sector - I, NOIDA (U.P.) - 201 301 (INDIA)

PHONE: 0120-2542436, 2542437 FAX: 0120-2542447

E- mail : www.hsccltd.co.in

Tender No. HSCC/SES/Mortuary/AlIMS/Raebareli/2019

All Bidders

Amendment -I

Dated: 05.04.2019

Subject: Supply, Installation, Testing & Commissioning of Mortuary for Hospital Block at All India Institute of Medical Sciences (AIIMS), Raebareli.

IFB No.: HSCC/SES/Mortuary/AIIMS/Raebareli/2019 dated 29.03.2019

This has reference to above IFB for subject works.

The following Amendment - I amending the date of availability of tender on line and last date of submission may be noted and to be submitted duly signed & stamp along with tender.

Amended date of tender availability on line - From 09.04.2019

Last date to fill/upload the tender through e –tendering – Up to 15.00 Hrs on 03.05.2019.

Opening date and time through e-tendering – At 15: 30 Hrs on 03.05.2019

All other terms & conditions remain unchanged.

Prospective bidders advised regularly scan through **HSCC** e-tender are to portal http://www.tenderwizard.com/HSCC and **HSCC** website www.hsccltd.co.in corrigendum/amendments etc., if any, will be notified on this portal and HSCC website only and separate advertisement will not be made for this.

Sr. Chief General Manager -I, HSCC (I) Ltd. For & on behalf of Director, AIIMS, Raebareli



HSCC (INDIA) LIMITED (A Subsidiary of NBCC (India) Limited) (A Government of India Enterprise) E-6A, Sector-01, Noida-201301

NOTICE INVITING e-TENDER

Dated: 29.03.2019

Online item rate bids are invited by HSCC (India) Limited on behalf of AIIMS Raebareli from eligible applicants who fulfill qualification criteria as stipulated in Vol.-I (NIT/PO document) for the works "Supply, installation, testing & commissioning of a) Modular OT (Tender No. HSCC/SES/MOT/AIIMS/Raebareli/2019) b) Data Management System for Integration Modular **(Tender** HSCC/SES/IOT/AIIMS/Raebareli/2019 Medical Manifold c) Gas System (Tender No. HSCC/SES/MGMS/AIIMS/Raebareli/2019) d) CSSD (Tender No. HSCC/SES/CSSD/AIIMS/Raebareli/2019) e) Laundry (Tender No. HSCC/SES/Laundry/AIIMS/Raebareli/2019) f) Kitchen (Tender No. HSCC/SES/Kitchen/ AIIMS/Raebareli /2019) g) Bio Medical Waste Management System (Tender No. h)Mortuary HSCC/SES/BMWS/AIIMS/Raebareli/2019) Tender HSCC/SES/Mortuary/AIIMS/Raebareli/2019) for Hospital Block, All India Institute of Medical Sciences (AIIMS), Raebareli. Estimated cost for MOT - Rs. 13.0 Cr., Integration for MOT- Rs. 1.6 Cr., MGPS - Rs. 6.14 Cr., CSSD - Rs. 5.20Cr., Laundry - Rs. 2.35 Cr., Kitchen - Rs. 1.50 Cr., Bio Medical Waste Management System - Rs. 80.0 Lakhs and Mortuary - Rs. 27.15 Lakhs. Completion period for MOT, MGMS, CSSD, Laundry & Kitchen - 5 months respectively ,Bio Medical Waste Management & System Integration for MOT- 4 months respectively & Mortuary - 3 months. Tender available online from 05.04.2019 and Last Date of submission of Bids: 29.04.2019 at 15:00 hrs.

The detailed NIT will be available on e-tender portal http://www.tenderwizard.com/HSCC, HSCC website www.hsccltd.co.in and CPP portal. Corrigendum to this publication, if any, would appear only on said websites and not be published.

Sr. CGM -I

ALL INDIA INSTITUTE OF MEDICAL SCIENCES (AIIMS) RAEBARELI

Tender No: HSCC/SES/Mortuary/AIIMS/Raebareli/2019 Date: 29.03.2019

Detailed E – Tender Information

Online Bids are invited through e-tendering through HSCC (I) Ltd. from the eligible Suppliers/contractors for the following works:

SI. No.	Name of Work	Estimated Cost excl. CMC (Rs.)	Bid Security (Rs).	Last date to fill/upload the tender through e- tendering	Opening date and time through e- Tendering	Period of Completion
1	Supply, Installation, Testing & Commissioning of Mortuary for Hospital Block at All India Institute of Medical Sciences (AIIMS), Raebareli.	27.15 Lakhs	54,300/-	Up to 15.00 Hrs on 03.05.2019	At 15:30 Hrs on 03.05.2019	3 Months

The bidder would be required to register at HSCC e-tender portal http://www.tenderwizard.com/HSCC. The bid document is available online from 05.04.2019. For submission of the bids, the bidder is required to have Digital Signature Certificate (DSC) from one of the authorized Certifying Authorities. The bidders are required to submit (a) Original non refundable Demand Draft of Rs. 3,000/- (Rs. Three Thousand only) as cost of tender document , in favour of " *HSCC India Limited* " payable at Noida/Delhi (b) Original bid security in Performa for bid security bank guarantee, as per Annexure – D of Vol.- III (SCC) /Original DD in favour of HSCC (I) Ltd. to the office of Sr. Chief General Manager -I HSCC (India) Ltd., Plot no. E-6(A), Sector-1, Noida (U.P.) Pin 201301, before date and time fixed for opening of bid either by registered post or by hand failing which the bid will be declared non-responsive.

Complete set of Tender Documents comprising Volume- I, II, III, IV & V has been made available at etender portal http://www.tenderwizard.com/HSCC.

Interested applicant contractors/firms may like to attend the pre bid meeting which will be held at 15:00 hrs at Corporate Office of HSCC (India) Ltd on 16.04.2019.

AIIMS Raebareli /HSCC reserves the right to accept or reject any application without assigning any reason or incurring any liability whatsoever.

Prospective bidders are advised to regularly scan through HSCC e-tender portal http://www.tenderwizard.com/HSCC as corrigendum/amendments etc., if any, will be notified on this portal only and separate advertisement will not be made for this.

Sr. Chief General Manager -I, HSCC (I) Ltd. For & on behalf of Director, AIIMS, Raebareli

DISCLAIMER

This document has been prepared by HSCC, on behalf of Director, All India Institute of Medical Sciences (AIIMS), Raebareli. The information is provided to prospective Bidders, who are interested to Bid for Supply, Installation, Testing & Commissioning of Mortuary for Hospital Block, AIIMS, Raebareli. This document is neither an agreement, nor an offer or invitation to perform work of any kind to any party. The purpose of this document is to provide interested parties with information to assist the preparation of their Bid. While HSCC have taken due care in the preparation of the information contained herein, and believe it to be complete and accurate, neither any of their authorities or agencies nor any of their respective officers, employees, agents or advisors give any warranty or make any representations, expressed or implied as to the completeness or accuracy of the information contained in this document or any information which may be provided in association with it. Further AIIMS Raebareli /HSCC do not claim that the information is exhaustive. Respondents to this document are required to make their own inquiry/ survey and will be required to confirm, in writing, that they have done so and they did not rely solely on the information given herein. AIIMS Raebareli reserves the right not to proceed with the Project or to change the configuration of the Project, to alter the timetable reflected in this document or to change the process or procedure to be applied. It also reserves the right to decline to discuss the Project further with any respondent. No reimbursement of cost of any type or on any account will be made to persons or entities submitting their Bid.

PROJECT NAME : Supply, Installation, Testing & Commissioning of

Mortuary for All India Institute of Medical Sciences

(AIIMS), Raebareli

EMPLOYER/ : Director, All India Institute of Medical Sciences

(AIIMS), Raebareli.

PRINCIPAL EMPLOYER

1. **Scope of Bid**:

1.1 All India Institute of Medical Sciences (AIIMS), Raebareli through HSCC (I) Ltd. (the Consultant) invites online e-tenders for the above works detailed as under:

1.2 Brief Details:

ESTIMATED COST

Mortuary :Rs. 27.15 Lakhs (Excluding CMC)

COMPLETION PERIOD 3 months from the date of order of commencement.

1.3 Tendering is open to all the agencies / firms having sound background and specialization in carrying out similar works.

2.0 PRE-QUALIFICATION CRITERIA:

- 2.1 Pre-Qualification will be based on meeting all the minimum criteria for prequalification and other qualification criteria regarding the Applicant's work experience, personnel and equipment capabilities and financial position as demonstrated by the Applicant's responses in the forms attached to the Letter of Application.
- 2.2 The Applicant should meet the following minimum criteria for Pre-Qualification:
 - (i) Average annual financial turnover during the last three consecutive financial years [2015-2016, 2016-2017, 2017-2018] should be at least 30% of the estimated cost.
 - (ii) Experience of having successfully completed similar work during last 7 years ending last day of month previous to the one in which tenders are invited should be either of the following:

Three similar* completed works costing not less than the amount equal to 40% of the estimated cost.

or

Two similar* completed works costing not less than the amount equal to 50% of the estimated cost.

or

One similar* completed work costing not less than the amount equal to 80% of the estimated cost.

The value of executed works shall be brought to current costing level by enhancing the actual value of work at simple rate of 7% per annum; calculated from the date of completion to the last date of receipt of applications for tender.

*Similar nature of works means successful completion of supply, Installation, testing and commissioning of Mortuary.

A Certificate from client for completion of work(s) must be submitted along with application. Own works/ Certification of agencies shall not be considered for prequalification.

- (iii) A solvency certificate from Applicant's bank (Nationalized/ Scheduled) that Applicant is solvent for the sum of 40% of the estimated cost. The certificate should not be more than one year old.
- (iv) The Company should have positive Net Worth and should not have incurred loss in more than Two years in last Five years ending 31st March 2018 duly certified by the Chartered Account.

3.0 PERSONNEL, EQUIPMENT AND FINANCIAL CAPABILITIES

- 3.1 **Personnel Capabilities**: The firm should have suitable qualified and experienced personnel for the successful completion of the works. List of employees and biodata of key officials shall be submitted stating clearly how these would be involved in this work. (Applicant to Fill enclosed ANNEXURE I).
- 3.2 **Equipment Capabilities**: The Applicant should submit the list of equipments for successful completion of project. (Applicant to Fill enclosed ANNEXURE -II).
- 3.3 **Financial Capabilities**: The Audited Balance Sheets for the last five financial years (2013-2014, 2014-2015,2015-2016, 2016-17 & 2017-18) should be submitted and must demonstrate the soundness of the Applicant's financial position showing positive net worth and net profit see ANNEXURE-III). Where necessary, the Consultant (HSCC) on behalf of Employer will make inquiries with the Applicant's bankers (Applicant to fill enclosed ANNEXURE-III).

4.0 EXPERIENCE OF EXECUTING OF PROJECTS OF SIMILAR NATURE & COMPLEXITY

The applicant shall submit information about their past experience in executing projects of similar nature and complexity with information about magnitude of the Projects, Type of Projects, Completion Certificate from Client, Time Overrun if any, Cost over run if any, (Fill enclosed ANNEXURE-IV).

5.0 OTHER INFORMATION TO BE SUBMITTED ALONGWITH TENDER

- 5.1 Registration/ Licence: The firm should have GST Registration with the appropriate Authorities. In case the firm is not registered at the time of submission of bid, a declaration should be submitted by the firm that they will get themselves registered with the concerned authorities in case they are awarded the work.
- 5.2 The firm should submit an affidavit duly notarized that they have not abandoned, debarred & blacklisted of any work of Union Government/ State Governments/ PSU's etc. in last two years from date of invitation of bids.
- 5.3. The applicant should provide information regarding litigation/ Arbitration cases for the last five years as per ANNEXTURE- V.
- 5.4 The applicant shall submit the supporting documents regarding the information given in the ANNEXURE-I to ANNEXURE-VI.
- 5.5 Power of attorney of the signatory of the bid to commit the bidder.
- 5.6 The contractor will indemnify HSCC/AIIMS Raebareli/Principle employer/client, as the case may be, against all penal action that may be levied/effected by any concerned authority for default in any labour regulation/PF/ESI and other statutory requirements of the relevant Acts/Laws related to the work of the contractor and will bear the legal charges, if any, and will pay the legal charges/dues directly to the concerned authority.
- **6.0** Even though the Applicants meet the above criteria, they are subject to be disqualified, if they have:
 - made misleading or false representation in the form, statement and attachments submitted; /or
 - record of poor performance such as abandoning the work, not properly completing the contract, inordinate delays in completion, litigation history, or financial failures, etc. /or
 - The performance of any agency already worked/ working with HSCC is not found satisfactory./or
 - found to have been black listed/debarred in last two years from date of invitation of bids in any of the works.
- 7.0 The applicants are advised to visit the site to get first hand information as regards its approach, accessibility, working conditions, site conditions, availability of labour and material etc. and other matters affecting cost and work. All costs incurred in connection with submission of the tender shall be borne by the applicant irrespective of the outcome.
- 8.0 If any information furnished by the applicant is found incorrect at a later stage, applicant shall be liable to be debarred from tendering in HSCC. The department reserves the right to verify the particulars furnished by the applicant independently.

9.0 Even though the agency meets all the criteria, the Employer / Consultant reserves the right to accept or reject any applicant/disqualify any agency without assigning any reason whatsoever.

10.0 UPDATING QUALIFICATION INFORMATION

10.1 Applicants shall be required to update the financial information used for Pre-Qualification as and when asked for, to confirm their continued compliance with the pre-qualification criteria and verification of information provided.

11.0 SUBMISSION OF APPLICATION:

Application for Pre-Qualification must be submitted on line before designated date & time as per Annexure-VII on HSCC e-tender portal http://www.tenderwizard.com/HSCC.

12.0 GENERAL

- 12.1 Only agencies / firms who meet the pre-qualification criteria shall be considered for further evaluation.
- 12.2 If a firm submit more than one bid all bids of the party will be rejected.
- 12.3 The Employer / Consultant reserves the right to:
 - (a) Reject or accept any application without assigning any reason or incurring any liability thereof
 - (b) Cancel the tendering process and reject all applications/tenders
 - (c) Split the works into different packages if required
 - (d) Amend the scope and value of any contract under this project, in such event the bids will only be called from those pre-qualified applicants who meet the requirements of the contract as amended.
- 12.4 Joint venture companies shall not be allowed to participate in the bid.
- 12.5 No correspondence either from successful / pre-qualified applicant or unsuccessful applicant will be entertained in this regard.
- 12.6 Check list format attached at Annexure VII must be filled and enclosed online along with the supporting documents in your application.

Sr. Chief General Manager- I For & on behalf of HSCC (I) Ltd.

LETTER OF APPLICATION

[NOTE:	On the letterhead paper of the applicant including full postal address telephone no., fax no., telex no. and cable address]
	Date:
To,	
HSCC (I) Ltd	
Plot No. 6(A)	, Block (E), Sector-I
NOIDA, U.P.	201301
Sirs,	

Supply, Installation, Testing & Commissioning of Mortuary for Hospital Block ,All India Institute of Medical Sciences (AIIMS), Raebareli.

Tender Number	Client Name					
	All India Institute of Medical Sciences (AIIMS),					
	Raebareli.					

- 2. Attached to this letter are copies of original documents defining:
 - (a) the applicants legal status
 - (b) the principal place of business
 - (c) the place of incorporation (for applicants who are corporations) or the place of registration and the nationality of the owners (for applicants who are partnerships or individually owned firms)
 - (d) application form no. 1 to 8 and Annexure VII.
- 3. Your agency and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This letter of application will also serve as authorization or any individual or authorized representative or any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.
- 4. Your agency and its authorized representatives may contact the following persons for further information:

General, Personnel, Technical and Financial Enquiries					
Contact 1:	Telephone 1:				
Contact 2:	Telephone 2:				

- 5. This application is made in the full understanding that:
 - (a) Bids by pre-qualified applicants will be subject to verification of all information submitted for pre-qualification at the time of bidding
 - (b) Your agency reserves the right to:
 - amend the scope and value of the contract / bid under this project; in such event, bids will only be called from pre-qualified bidders who meet the revised requirements; and
 - reject or accept any application, cancel the pre-qualification process, and reject all applications without assigning reasons or incurring any liability thereof; and
 - (c) Your agency shall not be liable for any such actions and shall be under no obligation to inform the Applicant
- 6. The undersigned declare that statements made and the information provided in the duly completed application are, true and correct in every detail.

Sealed & Signed	
Name	
For and on behalf of	

APPLICATION FORM NO. 1

GENERAL INFORMATION

All individual firms applying for pre- qualification are requested to complete the information in this form. Information to be provided for all owners or APPLICANTS who are partnerships or individually-owned firms.

1.	Name of firm	
2	Head office address	
3		
	Telephone	Contact
4		
	Fax	E-mail No.
5	Place of incorporation/	Year of incorporation/ registration
	Registration	

APPLICATION FORM NO. 2

STRUCTURE AND ORGANIZATION

- 1. Name & address of the applicant
- 2. Telephone No. / Telex No. / Fax No.
- 3. Legal status of the applicant (attach copies of original document defining the legal status)
 - (a) An individual
 - (b) A proprietor firm
 - (c) A firm in partnership
 - (d) A Limited Company or Corporation.
- 4. Particulars of registration with various Government bodies (attach attested photocopy)

Organisation /Place of registration

Registration No.

- 5. Name and Titles of Directors & Officers with designation to be concerned with this work.
- 6. Designation of individuals authorised to act for the organisation
- 7. Was the applicant ever required to suspend the work for a period of more than six months continuously after you commenced the work? If so, give the name of the project and reasons of suspension of work.
- 8. Has the applicant ever abandoned the awarded work before its completion? If so, give name of the project and reasons for abandonment.
- 9. Has the applicant ever been debarred / black listed for tendering in any organisation at any time? If so, give details.
- 10. Has the applicant ever been convicted by a court of law? If so, give details.
- 11. Any other information considered necessary but not included above.

PERSONNEL CAPABILITIES

Sl.	Designati	Total	Number	Name	Qualific	Professional	Remarks
No	on	Number	available		ation	experience	
			for this				
			work				

EQUIPMENT CAPABILITIES

Sl. No.	Name of Equipment	Nos.	Capacity or Type	Age	Condition	Remarks

APPLICATION FORM NO. 5

ANNEXURE - III

FINANCIAL CAPABILITIES

(Rs. In lacs)

Financial Year	Annual Turn Over in Indian Rupees (or equivalent to Indian Rupees) as per Audited Balance Sheet
2015-2016	Rs.
2016-2017	Rs.
2017-2018	Rs.
Average Annual Turnover over the past three years	Rs.

Financial Information in Rs. Equivalent	For year 2013-2014	For year 2014-2015	For year 2015-2016	For year 2016-2017	For year 2017-2018
RS. Equivalent	2013 2014	2014 2013	2013 2010	2010 2017	2017 2010
1. Total Assets					
2. Current Assets					
3. Total Liabilities					
4. Current Liabilities					
5. Profit before Tax					
6. Profit after Tax					
7. Net Worth					

NOTE: The above data is to be supported by audited balance sheets

- 1. Attach copies of audited balance sheets for all five years (2013-2014, 2014-2015, 2015-2016, 2016-2017 & 2017-2018)
- 2. Attach recent solvency certificate from bankers.
- 3. Indicate financial arrangements for carrying out the proposed work.

EXPERIENCE OF COMPLETION OF PROJECTS OF SIMILAR NATURE & COMPLEXITY

(During last seven years ending last day of month previous to the one in which applications are invited)

Sl. No	Name of work / project and location	Owner or sponsorin g organizati on	Cost of work in Lakh s	Date of comme ncemen t as per contrac t	Stipulat ed date of completi on	Actual date of completi on	Name and address/ telephone number of officer to whom reference may be made	Remar ks

NOTE: Please attach supporting documents (completion certificates along with order copies) for the above information

Litigation Details Court Cases/arbitration

Name of Bidder		

Year	Name of the work	Name of the Client, with Address	Title of the court Case/Arbitrati on	Detail of the Court/ Arbitrator	Status Pendi ng/ Decid ed	Disputed Amount (Current Value, the equivale nt) in case of Court Cases/ar bitration	Actual Awarded Amount (Rs) in decided Court Cases/arbitration

Technical Compliance: This information to be filled in as per the following format by all the bidders for each System bid by them and duly signed and to be submitted along with the techno-commercial bid:

Item Ref.	Tender Specifications (2)	Compliance of parameter/ specification	Non-Compliance of parameter/ specification	Remarks for Sr.No.(4)
		(2)	(4)	(5)
		(3)	(4)	

The information given above is factual & based on product specification details as per the latest catalogues/ product data sheets and technical literature enclosed.

Signature of the bidder & seal:

CHECK - LIST

CHECK LIST OF DOCUMENTS TO BE SUBMITTED WITH THE BID

TECHNICAL PACKAGE - Part I

S.No	Name of Document	Reference Volume of Tender	Mode of Submission	Page No.
1.	Original Non-refundable Demand Draft of Rs. 3,000/- (Tender Fee)	Vol I	In Original & Copy Online	
2.	Original Bid Security - in Performa for bid security bank guarantee, as per Annexure –D of Vol III (SCC)/Original DD in favour of HSCC (I) Ltd.	Vol III	In Original & Copy Online	

TECHNICAL PACKAGE - Part II

S.No	Name of Document	Reference Volume of Tender	Mode of Submission	Page No.
1.	Checklist for the enclosed documents as per the format attached (Annexure VII)	Vol I	Online	
2.	Letter of Application as per the format attached	Vol I	Online	
3.	General Information Details as per the format attached (Form No 1)	Vol I	Online	
4.	Structure & Organization Details as per the format attached (Form No 2)	Vol I	Online	
5.	Personal Capabilities as per the format attached (Annexure – I) and as per clause 3.1	Vol I	Online	
6	Equipment Capabilities as per the format attached (Annexure – II) and as per clause 3.2	Vol I	Online	
7.	Financial Capabilities as per the format attached (Annexure -III) and as per clause 3.3	Vol I	Online	
8.	Minimum Solvency Certificate as per Clause no. 2.2 (iii)	Vol I	Online	
9.	Experience of executing of Projects of Similar Nature & Complexity (Annexure –IV) and as per clause 2.2 (ii) & 4.0.	Vol I	Online	
10.	Affidavit – duly notarized as per Clause no. 5.2	Vol I	Online	
11.	Litigation History/ Arbitration History (Annexure - V)	Vol I	Online	
12.	Power of Attorney of the signatory of the bid as per clause 5.5	Vol I	Online	
13.	Copies of GST Registration or undertaking in this regard as per Clause no. 5.1	Vol I	Online	
14.	Indemnification to AIIMS Raebareli/ HSCC - as per Clause no. 5.6	Vol I	Online	
15	Item wise Technical Compliance Statement wrt. Technical Specification as per Vol-IV.	VolI	Online	
16.	Detailed Programme in terms of PERT/ CPM as per clause No. 2.0 - VolIII (SCC)	Vol III	Online	
17	Manufacturer's Authorization Form (List of Forms), Vol-III (SCC)	VolIII	Online	
18.	Bid documents, as listed in Notice Inviting Bids excluding the Bill of Quantities (Volume –V) but including All amendment(s)/addendum(s)/ Corrigendum(s) /Clarification(s) issued, if any duly authenticated by digital signature	Vol I, II, III & IV	Online	

FINANCIAL PACKAGE COMPRISING OF:

S.No	Name of Document	Reference Volume of Tender	Mode of Submission	Page No.
1.	Financial bid (Bill of Quantities – Volume- V)	Vol V	Online	

Note:- All documents as above to be submitted on line. In addition (a) Original non refundable Demand Draft of Rs.3,000/- (Rs. Three Thousand only) as cost of bid document, in favour of "HSCC India Limited "payable at Noida/Delhi (b) Original bid security in Performa for bid security bank guarantee, as per Annexure –D of Vol.- III (SCC) or Original DD in favour of HSCC (I) Ltd. to the office of Sr. Chief General Manager -I, HSCC (India) Ltd., Plot no. E-6(A), Sector-1, Noida (U.P.) Pin- 201301, before date and time fixed for opening of bid either by registered post or by hand failing which the bid will be declared non-responsive.